Madrid, Spain 20-21 April 2013

IEEE R8 Membership Development Subcommittee Report April 2013

1. MDSC composition

Antonio Luque, Spain Section, Chair Andreas Koltes, UKRI Section, Member Adeel Sultan, UAE Section, Corresponding member Vincent Kaabunga, Kenya Section, Corresponding member

http://www.ieeer8.org/category/member-activities/membership-development/

2. Goals for 2013

Involve all members of the MD subcommittee in the activities, dividing the tasks and having frequent communication

Focus on two specific areas (Africa and Middle East), whose members share some characteristics

Use the opportunity that the large number of IEEE conferences held yearly in R8 present for MD

Encourage members to attract new ones by making them feel they are helping their colleagues when bringing them to IEEE

Promote e-membership in the region

Promote conversions from Associate to Member and from Member to Senior Member grade

Collaborate with students and GOLDies in smoothing the transition to professional grade

3. Activities carried out during 2013

Presentation of MDSC to all Section MD officers

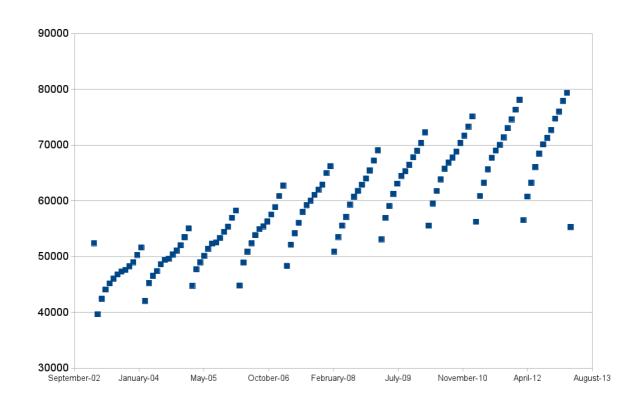
Coordination with MRRC chair, Ed Perkins, and MD coordinator, Cathy Downer, via teleconference

Delivery of R8 MD Newsletter in March (see Annex)

Coordination with the campaign initiated by HQ to reach members in arrears

Campaign to contact Sections with lowest retention and work with them to identify their local problems and help in solving them

4. Membership statistics





Madrid, Spain 20-21 April 2013

R8 Membership at the end of February was 55,288, distributed as:

R8	Feb 2013	'13 vs '12				
Members	55,288	-1245				
Higher grade	39,651	-783				
Students	15,637	-462				

Updated membership per Section, as of March 14th, on the following page. Totals do not include Affliates.



Austria Section 77 32 86 262 643 10 76 7 9 3 0 1128 Bahrain Section 1 1 16 2 59 0 12 0 0 0 90 Belarus Section 0 0 1 9 20 0 6 0 0 0 36 Benelux Section 192 56 115 675 1795 52 268 26 79 28 1 3095 Bosnia And Herzegovina Sectior 1 4 17 48 62 0 6 0 0 0 137 Bulgaria Section 4 10 31 36 159 0 21 0 0 0 257 Croatia Section 7 0 73 61 121 0 21 2 0 1 0 669 Cyprus Section 24 12
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Iraq Section 1 3 3 15 61 0 6 0 0 0 0 88
Israel Section 39 21 27 104 440 42 184 41 34 23 0 916
Italy Section 224 110 126 528 2261 62 484 14 104 29 0 3718
Jordan Section 4 2 188 17 107 1 25 3 0 1 0 344
Kenya Section 4 0 15 9 55 0 3 1 0 0 0 83
Kuwait Section 6 3 49 13 80 0 13 1 0 1 0 160
Latvia Section 4 1 8 25 66 1 4 0 0 0 105
Lebanon Section 3 2 478 50 129 0 45 2 1 1 0 708
Lithuanian Section 0 4 6 14 70 0 8 0 0 0 102
Malta Section 4 2 34 45 63 1 6 0 0 0 0 151
Morocco Section 22 5 54 28 56 0 6 0 0 0 0 149
Nigeria Section 17 9 102 120 503 0 18 2 0 0 0 754 Norway Section 47 16 13 123 627 19 68 14 5 0 0 885
Norway Section 47 16 13 123 627 19 68 14 5 0 0 885 Oman Section 3 2 28 5 61 0 19 0 0 0 115
Poland Section 32 18 72 87 523 3 117 12 14 3 0 849
Portugal Section 44 14 200 297 462 4 98 2 11 0 0 1088
Qatar Section 3 6 24 15 97 1 16 0 2 0 0 161
Reg 8-Countries Outside Section: 34 12 214 92 430 2 32 1 0 0 0 783
Region 8 - Apo/Fpo 6 0 10 9 70 0 8 0 0 0 97
Republic Of Macedonia Section 1 0 4 47 58 0 31 1 1 0 0 142
Romania Section 22 15 25 91 611 3 64 5 2 1 0 817
Russia (Northwest) Section 2 9 56 19 109 0 25 1 1 0 0 220
Russia (Siberia) Section 4 6 4 37 132 0 19 0 2 0 0 200
Russia Section 39 42 33 56 399 0 25 0 2 0 1 558 Saudi Arabia Section 18 7 76 46 373 0 73 4 2 1 0 582
Saudi Arabia Section 18 7 76 46 373 0 73 4 2 1 0 582 Serbia And Montenegro Section 5 7 58 166 395 3 26 3 4 0 0 662
Slovenia Section 16 12 8 29 197 6 14 6 1 0 0 273
South Africa Section 22 14 40 134 592 6 78 2 3 3 1 873
Spain Section 136 58 264 468 1870 29 413 11 28 3 0 3144
Sweden Section 68 40 27 420 994 38 223 36 30 12 1 1821
Switzerland Section 159 86 56 410 1673 114 178 22 60 23 1 2623
Tunisia Section 1 3 388 226 154 0 12 0 0 0 783
Turkey Section 22 29 596 330 611 3 105 5 10 2 0 1691
U.K. & Rep Of Ireland Section 311 143 392 1561 4937 120 798 57 125 40 1 8174
Ukraine Section 6 11 37 90 167 1 65 1 3 1 0 376
United Arab Emirates Section 13 9 292 86 387 2 94 1 1 1 0 873 Western Saudi Arabia Section 9 2 51 33 124 0 22 0 0 0 0 232
Zambia Section 9 2 51 55 124 0 22 0 0 0 0 232
TOTAL R8 2420 1223 6299 10244 32132 712 5229 392 748 257 7 57243

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5. Members in arrears

Currently there are 25k members in arrears (members in 2012 who did not renew for 2013), and 57k active members in R8. Recovery of these members is of utmost importance and several campaigns are directed towards them.

The following table shows the number of members in arrears, the opportunity for renewal, and the retention rate, per Section, as of mid-March.

Section Name	Arrears	Орр.	Retention
Austria Section	330	1314	74,89%
Bahrain Section	50	93	46,24%
Belarus Section	19	46	58,70%
Benelux Section	927	3547	73,87%
Bosnia And Herzegovina S	104	215	51,63%
Bulgaria Section	88	291	69,76%
Croatia Section	140	709	80,25%
Cyprus Section	92	286	67,83%
Czechoslovakia Section	183	571	67,95%
Denmark Section	213	828	74,28%
Egypt Section	1382	2183	36,69%
Estonia Section	54	127	57,48%
Finland Section	255	1073	76,23%
France Section	1436	3789	62,10%
Germany Section	1861	7548	75,34%
Ghana Section	149	214	30,37%
Greece Section	723	2025	64,30%
Hungary Section	132	444	70,27%
Iceland Section	46	105	56,19%
Iran Section	1836	2490	26,27%
Iraq Section	100	156	35,90%
Israel Section	384	1146	66,49%
Italy Section	1163	4458	73,91%
Jordan Section	487	650	25,08%
Kenya Section	57	113	49,56%
Kuwait Section	123	208	40,87%
Latvia Section	32	126	74,60%
Lebanon Section	472	800	41,00%
Lithuanian Section	31	91	65,93%

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Section Name	Arrears	Орр.	Retention
Malta Section	54	165	67,27%
Morocco Section	76	149	48,99%
Nigeria Section	901	1307	31,06%
Norway Section	248	1022	75,73%
Oman Section	74	140	47,14%
Poland Section	281	989	71,59%
Portugal Section	421	1260	66,59%
Qatar Section	130	231	43,72%
Reg 8-Countries Outsi	701	1095	35,98%
Region 8 - Apo/Fpo	42	126	66,67%
Republic Of Macedoni	69	179	61,45%
Romania Section	285	996	71,39%
Russia (Northwest) Se	122	277	55,96%
Russia (Siberia) Section	78	230	66,09%
Russia Section	238	651	63,44%
Saudi Arabia Section	384	791	51,45%
Serbia And Montenegr	146	706	79,32%
Slovenia Section	65	309	78,96%
South Africa Section	466	1202	61,23%
Spain Section	944	3795	75,13%
Sweden Section	577	2186	73,60%
Switzerland Section	573	2919	80,37%
Tunisia Section	441	655	32,67%
Turkey Section	1052	2085	49,54%
U.K. & Rep Of Ireland	3087	9802	68,51%
Ukraine Section	206	472	56,36%
United Arab Emirates	933	1471	36,57%
Western Saudi Arabia	204	358	43,02%
Zambia Section	34	116	70,69%
Region 8 TOTAL	25701	71330	63,97%

6. March Newsletter

See annex from next page.

IEEE R8 MD Newsletter March 2013



This newsletter is mailed to all Section MD officers in R8. **Please distribute it** among the rest of volunteers in your Section, including Section Chair, Secretary, Chapter Chairs, Students representatives, etc.

Welcome to the March issue of the newsletter

Greetings! This newsletter is sent to you on behalf of the R8 MD team, composed by Antonio Luque, Spain Andreas Koltes, UKRI Adeel Sultan, UAE Vincent Kaabunga, Kenya You can contact us at ieee-r8md@ieee-org

Remember the R8 MD website is located at

http://www.ieeer8.org/category/member-activities/membership-development/ You can find there a lot of information regarding membership in the Region and its Sections.

R8 Membership status

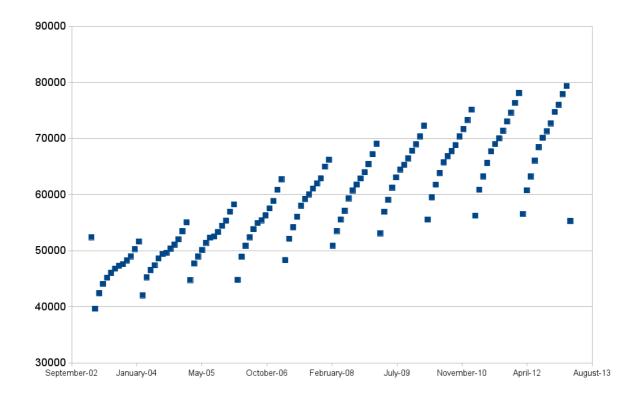
The statistics about membership after members who did not renew were deactivated show a sharp decrease, as usual. But when compared with the same moment last year, we see that IEEE has lost 3k members (roughly 1%), and our region alone lost 2.2% of the membership. This makes even more important to recover the members lost at the end of February by contacting them and reminding of the benefits of membership.

Region 8	Total this Month	'13 vs. '12	% Change	Aug 2013 408,000 Member Goal – R8			
Total Membership	55,288	(1245)	(2.2%)	64.4%	Total		
Higher-Grade	39,651	(783)	(2%)	60.4%	Higher Grade		
 Students 	15,637	(462)	(2.9%)	78.0%	Students		
IEEE Worldwide	310,748	(3,021)	(0,96%)	408,000			

E-membership continues to grow in R8, with 3,878 members compared to 3,434 in 2012. In our region, 70% of the new members that can opt for e-membership actually do it.



A time diagram of the evolution of membership in R8 in the last years can be seen in the figure below. The drop in membership every February can be noticed, as well as the larger drop this year.



Goals from MRRC

MRRC is the IEEE Membership Recruitment and Recovery Committee. For 2013, the MRRC has set a goal of 408,000 total members, as measured at the end of the membership year in mid-August. Globally, we are currently at 67.1% of this goal, based on the cumulative count of renewal, recruitment and reinstatement activity from September through January.

For Region 8, our goal is of 73739 members. We are now at lowest point of membership, after the terminator ran at the end of February, and recruitment and recovery should increase the numbers from now to August.

Goals were developed using historical data for each region and grade. By reaching the overall 408,000 goal, it means we will have grown total IEEE membership by +3.8% this year. Last year, we reached a +1.9% increase YoY.

Retention and members not renewed (Arrears)

The numbers for retention are smaller in 2013 than were in 2012. The drop in student retention is significant. It is important to contact all the members who did not renew for 2013 and show them what they are missing now.



IEEE Membership Renewal / Retention -January 2013																
REGION	-	HIGHER GRADE w/o GSM				GRADUATE STUDENTS			UNDERGRADUATE STUDENTS			TOTAL MEMBERS				
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,,,	Opportunity	#	%, '13	%, '12	Opportunity		%, '12	Opportunity	#	%, '13	%, '12	Opportunity	#	%, '13	%, '12	
1	29,988	22,060	73.6%	74.1%	1,869	994	53.2%	59.1%	1,561	408	26.1%	32.1%	33,418	23,462	70.2%	71.3%
2	26,375	19,458	73.8%	73.9%	1,844	1,002	54.3%	59.0%	1,558	412	26.4%	33.6%	29,777	20,872	70.1%	70.9%
3	24,267	17,193	70.8%	71.3%	2,276	1,310	57.6%	61.8%	2,199	595	27.1%	31.1%	28,742	19,098	66.4%	67.5%
4	18,327	13,285	72.5%	72.5%	1,694	979	57.8%	59.0%	1,521	509	33.5%	34.3%	21,542	14,773	68.6%	68.4%
5	23,772	17,057	71.8%	71.7%	1,653	978	59.2%	64.8%	1,978	590	29.8%	33.6%	27,403	18,625	68.0%	68.6%
6	47,625	34,480	72.4%	72.8%	2,820	1,614	57.2%	59.6%	2,829	859	30.4%	34.9%	53,274	36,953	69.4%	70.2%
R 1-6	170,354	123,533	72.5%	72.8%	12,156	6,877	56.6%	60.5%	11,646	3,373	29.0%	33.3%	194,156	133,783	68.9%	69.7%
7	13,226	8,854	66.9%	68.4%	1,902	1,195	62.8%	70.7%	1,161	443	38.2%	44.9%	16,289	10,492	64.4%	67.0%
8	53,836	32,052	59.5%	61.5%	10,044	5,655	56.3%	60.7%	7,450	1,540	20.7%	27.6%	71,330	39,247	55.0%	57.7%
9	9,639	4,695	48.7%	51.5%	1,422	744	52.3%	49.4%	5,540	647	11.7%	12.8%	16,601	6,086	36.7%	37.8%
10	56,134	32,382	57.7%	60.3%	11,262	4,020	35.7%	39.0%	27,002	2,168	8.0%	11.6%	94,398	38,570	40.9%	43.8%
R 7-10	132,835	77,983	58.7%	61.0%	24,630	11,614	47.2%	51.2%	41,153	4,798	11.7%	15.9%	198,618	94,395	47.5%	50.4%
TOTAL	303,189	201,516	66.5%	67.8%	36,786	18,491	50.3%	54.3%	52,799	8,171	15.5%	20.0%	392,774	228,178	58.1%	60.3%



<u>Click here to download from SAMIEEE a list of members in arrears, including email address to contact them</u>

Note: This will only provide members within your access right at SAMIEEE (Section, Chapter, Student Branch, etc.)

Associate to member elevation

Most of the Associates qualify for the Member Grade. Section MD Officers should select from the Section Membership list the Associate Members and ask them apply for transfer to Member Grade online: Associate to Member grade elevation

The transition from Associate to Member grade grants several privileges. Members are permitted to vote in general IEEE elections. Members holding Member grade or higher are permitted to hold volunteer office positions.



Click here to download from SAMIEEE a list of members with grade information, useful for finding associates and contact them, informing of the advantages of being elevated to member grade. Note: This will only provide members within your access right at SAMIEEE (Section, Chapter, Student Branch, etc.)

Special circumstances

IEEE realizes that economic circumstances may impact some members' ability to pay the full amount of IEEE membership dues. For this reason, the following special circumstance categories have been established. Special circumstances are not available to Student members. Only one category may be claimed in any year.



Minimum Income Provision: Applicants who certify that their 2008 annual income did not exceed US \$13,400 or equivalent are granted a 50% reduction in IEEE dues, regional assessment and dues for one IEEE Society and its optional publications. Please submit written certification with application and payment. Student members are NOT eligible. Retired Provision: A retired member, not gainfully employed and not qualifying for Life Member Status, on attaining the age of 62 years, may apply for a 50% reduction in dues and assessments. An individual who qualifies for the IEEE Retired Member category may continue any and all Society memberships held for not less than the 5 prior years. Optional publication fees equal those established for Student members.

Unemployed Provision: A 50% reduction in membership dues, Society dues, other subscriptions and assessments are available to a member or applicant who informs the IEEE Operations Center Office that he/she: (1) has become involuntarily unemployed and is seeking reemployment, or (2) has become voluntarily unemployed for reasons of raising children. A statement of continued unemployment shall be provided with each annual dues payment. In the case of voluntary unemployment, the provisions of this Bylaw shall not exceed four years. The reduced payments may not be made in installments.

Permanently Disabled Provision: The IEEE membership dues and assessments, if any, shall be waived for those members who become permanently disabled. "Permanent disability" shall mean a medically determinable physical or mental impairment which (i) renders the individual incapable of performing any substantial gainful employment, (ii) can be expected to be of long-continued and indefinite duration or result in death, and (iii) is evidenced by a certification to this effect by a doctor of medicine approved by the Executive Director. The Executive Director shall determine the date on which the permanent disability shall have occurred if such determination is necessary.

Membership Development Promotional Material

Did you order your 2013 Membership Recruitment kit? Have you received it? You can order MD Promotional material at

http://ewh.ieee.org/forms/md/supplies-ondemand.php

New officer training

If you are new to the position of MD officer, don't worry. A volunteer training session will take place during March, to help you in understanding your task. It will be carried on the web, and details will be sent to you as soon as they are fixed.

Meanwhile, you can find useful information on the MD web:

Presentation to help new officers learn about membership activities MD Webcast archive

Automatic renewal of membership

As you might know, IEEE has started to offer automatic renewal of memberships and subscriptions. Members who want to opt-in should go to



https://www.ieee.org/profile/payment/showPaymentHome.html

Once activated, IEEE will proceed to automatic renewal using credit card on file every October 17th. This initiative should help us improve the retention rate, as it can save the members the often-dreaded process of renewal. Disseminate this feature among your members, especially near the renewal period.

New IEEE.tv video showcases importance of volunteers

A new video just released by IEEE.tv shows the importance of IEEE volunteers. It showcases how IEEE volunteers, together, make it possible to nurture ideas, advance innovation, foster



international collaboration, share knowledge, and make the world a better place.

The video is great to play during meetings and other activities, to show members how they can contribute to IEEE mission by becoming volunteers. Join us in communicating that message. Incorporate it into your volunteer activities. Play it during breaks in a volunteer meeting. Share with new volunteers.

See the video at (member log-in required): https://ieeetv.ieee.org/player/html/viewer?dl=#perpetual-power-source-revealed

