



Membership Development Report – July 2014

Europe, Middle East, Africa (Region 8)



This membership development report is issued on behalf of your IEEE Region, and the IEEE Member & Geographic Activities Board.



Dear MD officers,

We are very close to the end of the membership year. On August 15th, a new membership cycle will start and members will be able to renew for the 2015 year. Members who join from Aug. 15 onwards will have the membership during the rest of 2014 and the whole 2015 for the same fee.

Retention rate for R8 is slightly better than in 2013, and in July, R8 was the only IEEE Region to grow in membership year-over-year. This is the result of the dedication and hard work of all you, MD volunteers in the Region. Congratulations!

–Antonio Luque, Membership Development Chair, Region 8

Regional Snapshot	Total this Month	'14 vs. '13	% Change	Aug 2014 405,000 Member Goal – R8		2014 New Members (JULY)
Total Membership	70,687	151	0.2%	97.1%	Total	16,329
• Higher-Grade	50,239	907	1.8%	87.0%	Higher Grade	4,336
• Students	20,448	-756	-3.3%	127.9%	Students	11,993s
IEEE Worldwide - Total	387,450	-4,642	-1.2%	405,000		86,232s

2014 Retention Dashboard / Benchmark	Cumulative – Through This Month			
	Professionals	Graduate Students	Undergraduate Students	Total
Region – Total Members	77.0%	68.4%	33.5%	70.9%
Region – 1 st -Year Members	35.9%	54.5%	25.0%	36.8%
IEEE – Total Members	80.3%	59.7%	25.4%	70.4%
IEEE – 1 st Year Members	35.0%	42.4%	19.4%	29.1%

First-Year Member Engagement	2014 Membership Cycle	
Recruitment	Recruit using e-Membership option, visit web at www.ieee.org/emember	Showcase new membership programs including MentorCentre, Resume Lab, GoogleApps@IEEE
MGA Operations	First Year Member page available: http://www.ieee.org/start , encourage new members to register for the new member orientation.	Renewal opportunity to reach out to new members, those joined last year
Section / Chapter Operations	Recruitment can be handled via the Conference Member Recruitment program, www.ieee.org/cmr	Use the Correspondence templates located on www.ieee.org/md
SAMIEEE Analyses	New! Section Vitality Dashboard link, www.ieee.org/vitalitydb will take you directly to the dashboard to view reports.	Check out the reports you can download
Volunteer Resources	Visit the MD Archive Guide for 2014 for MD Webcast recordings	

IEEE DAY – SAVE THE DATE! 7 OCTOBER 2014





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Best Section Total Retention	85.8% - Slovenia Section	83.0% - Norway Section
	84.4 % - Switzerland Section	82.9% - Spain Section
	83.9% - Italy Section	80.6% - Croatia Section

Top Section Recruitment Year over Year	Numeric Growth	
	429– Iran Section	69 – Saudi Arabia Section
	130 – Jordan Section	65 – Qatar Section
	94 - Kuwait Section	64 – Western Saudi Arabia Section

Upcoming MD Opportunities	Focus on first year member, try to know how was their experience, and be in close contact with them to encourage renewal.	Click here to download from SAMIEEE a list of active first-year members
	Look for potential candidates to be elevated to Senior Membership, encourage them to apply and help them in finding references	Click here to download from SAMIEEE a list of members that might qualify for Senior Member grade

MD Resource Links	IEEE Region 8	www.ieee.org/r8
	Benefits of Membership	www.ieee.org/benefits
	First Year Member Experience	www.ieee.org/start
	Online Supply Form	www.ieee.org/md
	IEEE Contact Center & Support	www.ieee.org/about/contact_center/index.html
	Section Vitality Dashboard myIEEE	www.ieee.org/vitalitydb www.ieee.org/membership_services/membership/my_ieee.html
	MD Manual, Membership Presentations	www.ieee.org/md
Member-get-a-Member	www.ieee.org/mgm	
MD Webcast Archive Guide for 2014 to 2009	www.ieee.org/md	



IEEE Membership

IEEE Young Professional (GOLD) Status Indicator

The table below shows the current month with Young Professional (GOLD) membership data. We now can show the comparison of year-over-year.

Geographic IEEE Gold Membership - July 2014									
Region	Higher Grade w/o GSM			GSM			Total		
	2014	2013	% change	2014	2013	% change	2014	2013	% change
1	3,102	3,189	-2.7%	413	465	-11.2%	3,515	3,654	-3.8%
2	2,679	2,717	-1.4%	410	463	-11.4%	3,089	3,180	-2.9%
3	3,035	2,908	4.4%	504	624	-19.2%	3,539	3,532	0.2%
4	2,533	2,435	4.0%	421	473	-11.0%	2,954	2,908	1.6%
5	2,938	3,061	-4.0%	401	433	-7.4%	3,339	3,494	-4.4%
6	5,623	5,550	1.3%	665	742	-10.4%	6,288	6,292	-0.1%
R 1-6	19,910	19,860	0.3%	2,814	3,200	-12.1%	22,724	23,060	-1.5%
7	2,316	2,323	-0.3%	580	579	0.2%	2,896	2,902	-0.2%
8	10,602	10,354	2.4%	2,172	2,413	-10.0%	12,774	12,767	0.1%
9	2,130	2,068	3.0%	296	354	-16.4%	2,426	2,422	0.2%
10	11,599	11,146	4.1%	1,832	1,815	0.9%	13,431	12,961	3.6%
R 7-10	42,136	25,891	62.7%	6,208	5,161	20.3%	48,344	31,052	55.7%
TOTAL	46,557	45,751	1.8%	7,695	8,361	-8.0%	54,252	54,112	0.3%

IEEE Section & MD Chairs and Student Branch Counselors:

Distribution of the Annual MD Kit for MD and Student Branch officers for the 2015 membership year is now upon us. This year’s process will be handled as we did last year. **The Annual Kit online form is located at: <http://ewh.ieee.org/forms/v2/md/annualkit-2015.php>.**

The 2015 Annual Kit contains the membership recruitment brochure, student recruitment brochure, information sheets, MD Calendar, professional grade application pad (50 applications per pad), the MD Quick Manual, giveaways, and MGM flyer and cards. The Kits will begin shipping out in August. Remember – this is just a starter kit offering the 2015 membership materials. Kits can be ordered throughout the year. Only one kit will be sent per section and student branch. Please complete the form with the officer’s full name and full address without short names.

An email message will be sent to Section Chair and MD Chair on record outlining the Annual MD Kit ordering process for this year. If you are not the current officer, please contact us at mdkit2015@ieee.org with the current officer’s name and contact information. We would appreciate your response within two weeks.

It’s also time to remove and recycle older membership development materials. If you have any questions, please send a message to mdkit2015@ieee.org.



IEEE Member Program Updates

NEW! IEEE Member Loyalty Program



Recognize the members in your section for their years of services as an IEEE member with a new Member Loyalty Pin and corresponding certificate for presentation to your members.

Lapel pins commemorate select membership milestones. The one-inch round lapel pin recognizes members at 2,5,10, 20, 25, 30 and 50 years of service as an IEEE member, regardless of grade, grade elevations, or any breaks in service. Society Affiliates are not eligible for this program, nor are any years of service as a Society Affiliate included in the calculation. The pin comes in a small, clear plastic box and the certificate is complete with a presentation folder/cover.

When is the best time?

- Sections can purchase pin & certificate sets anytime during the year with a minimum order of 5 pins, in any combination of years.
- The best time of year to run the report with member loyalty years of service is after 1 March (and before 15 August), after the annual service deactivation and member's records have been updated to show their active or inactive status.
- A blank space is built in the certificate for the member's name and signature of the Section officer for personalization. This personalization can be completed by hand writing or by feeding the certificate through a printer once the spacing and name is set.
- If possible, make time for a short ceremony at a local section event or meeting to personally present the pin & certificate to members.



Pulling Member Loyalty Data:

Member Loyalty data reports by section can be found in the Section Vitality Dashboard at www.ieee.org/vitalitydb. Once you have accessed the dashboard, use the tab, "Additional Member Lists", and the Member Loyalty Report for your section will be the first report to be shown. Use the drop down menu and select one year, or any combination, or all of years in the list for member loyalty. The report can be downloaded and sorted as you want. All contact information is contained in the report, as well as member number, member grade and membership status (Active).

Ordering Online:

- Is Limited to the Section Chair, Section MD Chair, Section Secretary, or Treasurer
- Sections pay for the pin & certificates, plus the shipping costs
- Sections can use their Custody Account or Concentration Banking Account
- Check the website for shipping method and costs
- Check the website for link to the online form to place your order, <http://www.ieee.org/loyalty>
- Additional information on the process and shipping information and costs are at the Member Loyalty website
- Questions can be placed to member-loyalty@ieee.org



Section Performance > Retention

Year-over-Year – Renewal: 2014 Membership Year – July 2014

REGION 8	HIGHER GRADE MEMBERS w/o GSM			GRADUATE STUDENT MEMBERS			UNDERGRADUATE STUDENT MEMBERS			TOTAL MEMBERS		
	Opportunity	# Renewal	% Renewal	Opportunity	# Renewal	% Renewal	Opportunity	# Renewal	% Renewal	Opportunity	# Renewal	% Renewal
Slovenia Section	260	230	88.5%	28	20	71.4%	7	3	42.9%	295	253	85.8%
Switzerland Section	2508	2178	86.8%	425	317	74.6%	67	37	55.2%	3,000	2532	84.4%
Italy Section	3673	3186	86.7%	546	400	73.3%	155	83	53.5%	4,374	3669	83.9%
Norway Section	866	741	85.6%	107	74	69.2%	14	4	28.6%	987	819	83.0%
Spain Section	2845	2446	86.0%	442	336	76.0%	325	213	65.5%	3,612	2995	82.9%
Croatia Section	504	437	86.7%	182	145	79.7%	115	64	55.7%	801	646	80.6%
Sweden Section	1733	1408	81.2%	442	341	77.1%	34	18	52.9%	2,209	1767	80.0%
Germany Section	5842	4846	83.0%	1531	1092	71.3%	253	157	62.1%	7,626	6095	79.9%
Hungary Section	353	288	81.6%	44	36	81.8%	41	26	63.4%	438	350	79.9%
Austria Section	951	786	82.6%	253	189	74.7%	87	55	63.2%	1,291	1030	79.8%
Benelux Section	2801	2290	81.8%	661	490	74.1%	138	70	50.7%	3,600	2850	79.2%
Serbia And Montenegro Section	532	422	79.3%	150	127	84.7%	46	27	58.7%	728	576	79.1%
Finland Section	842	672	79.8%	213	172	80.8%	51	29	56.9%	1,106	873	78.9%
Romania Section	835	666	79.8%	74	50	67.6%	33	24	72.7%	942	740	78.6%
Poland Section	856	700	81.8%	81	57	70.4%	76	30	39.5%	1,013	787	77.7%
Denmark Section	722	574	79.5%	131	94	71.8%	34	19	55.9%	887	687	77.5%
Estonia Section	89	73	82.0%	18	16	88.9%	13	3	23.1%	120	92	76.7%
Israel Section	998	797	79.9%	110	63	57.3%	26	9	34.6%	1,134	869	76.6%
Czechoslovakia Section	464	375	80.8%	66	38	57.6%	24	4	16.7%	554	417	75.3%
Zambia Section	119	89	74.8%	0	1	na	2	0	0.0%	121	90	74.4%
Republic Of Macedonia Section	125	95	76.0%	38	31	81.6%	18	8	44.4%	181	134	74.0%
U.K. & Rep Of Ireland Section	8211	6408	78.0%	1536	937	61.0%	360	134	37.2%	10,107	7479	74.0%



Year-over-Year – Renewal: 2014 Membership Year – July 2014

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	Opportunity	# Renewal	% Renewal	Opportunity	# Renewal	% Renewal	Opportunity	# Renewal	% Renewal	Opportunity	# Renewal	% Renewal
Belarus Section	35	27	77.1%	11	7	63.6%	2	1	50.0%	48	35	72.9%
Russia Section	587	452	77.0%	70	42	60.0%	41	14	34.1%	698	508	72.8%
France Section	3288	2489	75.7%	355	198	55.8%	225	111	49.3%	3,868	2798	72.3%
Malta Section	125	85	68.0%	31	30	96.8%	25	15	60.0%	181	130	71.8%
Latvia Section	95	68	71.6%	21	16	76.2%	12	7	58.3%	128	91	71.1%
Portugal Section	804	620	77.1%	279	193	69.2%	236	118	50.0%	1,319	931	70.6%
Bosnia And Herzegovina Section	123	94	76.4%	63	47	74.6%	57	29	50.9%	243	170	70.0%
Lithuanian Section	93	72	77.4%	16	9	56.3%	10	2	20.0%	119	83	69.7%
Russia (Siberia) Section	207	150	72.5%	33	19	57.6%	13	5	38.5%	253	174	68.8%
Bulgaria Section	228	155	68.0%	22	17	77.3%	25	16	64.0%	275	188	68.4%
Greece Section	1231	945	76.8%	238	177	74.4%	552	255	46.2%	2,021	1377	68.1%
Cyprus Section	213	160	75.1%	56	47	83.9%	57	15	26.3%	326	222	68.1%
South Africa Section	1011	678	67.1%	134	99	73.9%	97	28	28.9%	1,242	805	64.8%
Iceland Section	58	45	77.6%	8	8	100.0%	38	12	31.6%	104	65	62.5%
Qatar Section	184	123	66.8%	14	10	71.4%	26	7	26.9%	224	140	62.5%
Saudi Arabia Section	639	433	67.8%	59	35	59.3%	90	17	18.9%	788	485	61.5%
Ukraine Section	366	240	65.6%	70	36	51.4%	52	23	44.2%	488	299	61.3%
Kenya Section	114	72	63.2%	16	10	62.5%	16	5	31.3%	146	87	59.6%
Russia (Northwest) Section	185	127	68.6%	23	13	56.5%	65	18	27.7%	273	158	57.9%



Year-over-Year – Renewal: 2014 Membership Year – July 2014

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	Opportunity	# Renewal	% Renewal	Opportunity	# Renewal	% Renewal	Opportunity	# Renewal	% Renewal	Opportunity	# Renewal	% Renewal
Western Saudi Arabia Section	242	147	60.7%	29	23	79.3%	47	13	27.7%	318	183	57.5%
Iran Section	655	325	49.6%	344	244	70.9%	183	86	47.0%	1,182	655	55.4%
Kuwait Section	144	98	68.1%	8	2	25.0%	46	4	8.7%	198	104	52.5%
Morocco Section	119	62	52.1%	36	22	61.1%	65	24	36.9%	220	108	49.1%
Bahrain Section	102	51	50.0%	6	3	50.0%	5	1	20.0%	113	55	48.7%
Lebanon Section	313	183	58.5%	48	36	75.0%	427	156	36.5%	788	375	47.6%
Egypt Section	844	497	58.9%	241	185	76.8%	722	168	23.3%	1,807	850	47.0%
Oman Section	104	72	69.2%	6	5	83.3%	70	5	7.1%	180	82	45.6%
United Arab Emirates Section	825	486	58.9%	93	62	66.7%	442	71	16.1%	1,360	619	45.5%
Iraq Section	120	63	52.5%	19	10	52.6%	22	0	0.0%	161	73	45.3%
Ghana Section	156	78	50.0%	15	6	40.0%	27	4	14.8%	198	88	44.4%
Turkey Section	1146	707	61.7%	391	239	61.1%	1097	197	18.0%	2,634	1143	43.4%
Nigeria Section	1073	471	43.9%	143	71	49.7%	146	31	21.2%	1,362	573	42.1%
Jordan Section	227	130	57.3%	20	11	55.0%	264	45	17.0%	511	186	36.4%
Tunisia Section	356	128	36.0%	272	126	46.3%	496	68	13.7%	1,124	322	28.6%
Reg 8-Countries Outside Sections	833	474	56.9%	92	44	47.8%	300	64	21.3%	1,225	582	47.5%
Region 8 - Apo/Fpo	98	73	74.5%	7	2	28.6%	8	6	75.0%	113	81	71.7%



Year-over-Year – Recruitment: 2014 Membership Year

Section Name	Higher Grade w/o GSMs				Graduate Students				Undergraduate Students				Total			
	2014	2013	# Change	% Change	2014	2013	# Change	% Change	2014	2013	# Change	% Change	2014	2013	# Change	% Change
Iran Section	76	23	53	230.43%	332	192	140	72.92%	421	185	236	127.57%	829	400	429	107.25%
Kuwait Section	23	23	0	0.00%	132	13	119	915.38%	29	54	-25	-46.30%	184	90	94	104.44%
Qatar Section	39	48	-9	-18.75%	7	11	-4	-36.36%	103	25	78	312.00%	149	84	65	77.38%
Oman Section	26	14	12	85.71%	11	6	5	83.33%	55	34	21	61.76%	92	54	38	70.37%
Western Saudi Arabia Section	53	37	16	43.24%	22	17	5	29.41%	96	53	43	81.13%	171	107	64	59.81%
Jordan Section	27	25	2	8.00%	8	9	-1	-11.11%	385	256	129	50.39%	420	290	130	44.83%
Bulgaria Section	17	15	2	13.33%	28	14	14	100.00%	25	20	5	25.00%	70	49	21	42.86%
Iraq Section	52	30	22	73.33%	44	14	30	214.29%	16	36	-20	-55.56%	112	80	32	40.00%
Romania Section	70	75	-5	-6.67%	45	26	19	73.08%	54	28	26	92.86%	169	129	40	31.01%
Czechoslovakia Section	52	35	17	48.57%	56	43	13	30.23%	29	28	1	3.57%	137	106	31	29.25%
Saudi Arabia Section	137	101	36	35.64%	57	43	14	32.56%	117	98	19	19.39%	311	242	69	28.51%
Ghana section	42	46	-4	-8.70%	19	8	11	137.50%	41	28	13	46.43%	102	82	20	24.39%
Belarus Section	8	1	7	700.00%	1	5	-4	-80.00%	2	3	-1	-33.33%	11	9	2	22.22%
Austria Section	49	38	11	28.95%	81	87	-6	-6.90%	87	56	31	55.36%	217	181	36	19.89%
Kenya Section	34	27	7	25.93%	15	13	2	15.38%	16	18	-2	-11.11%	65	58	7	12.07%
Serbia And Montenegro Section	48	38	10	26.32%	46	43	3	6.98%	41	41	0	0.00%	135	122	13	10.66%
United Arab Emirates Section	127	110	17	15.45%	72	64	8	12.50%	492	460	32	6.96%	691	634	57	8.99%
Germany Section	336	304	32	10.53%	587	577	10	1.73%	200	212	-12	-5.66%	1123	1093	30	2.74%
Republic Of Macedonia Section	2	9	-7	-77.78%	9	19	-10	-52.63%	30	13	17	130.77%	41	41	0	0.00%



Year-over-Year – Recruitment: 2014 Membership Year

Section Name	Higher Grade w/o GSMs				Graduate Students				Undergraduate Students				Total			
	2014	2013	# Change	% Change	2014	2013	# Change	% Change	2014	2013	# Change	% Change	2014	2013	# Change	% Change
Slovenia Section	10	9	1	11.11%	10	13	-3	-23.08%	9	7	2	28.57%	29	29	0	0.00%
Portugal Section	33	41	-8	-19.51%	93	113	-20	-17.70%	210	183	27	14.75%	336	337	-1	-0.30%
Egypt Section	64	61	3	4.92%	130	84	46	54.76%	678	737	-59	-8.01%	872	882	-10	-1.13%
Ukraine Section	66	50	16	32.00%	33	51	-18	-35.29%	39	39	0	0.00%	138	140	-2	-1.43%
Italy Section	189	204	-15	-7.35%	283	298	-15	-5.03%	148	143	5	3.50%	620	645	-25	-3.88%
Zambia Section	18	15	3	20.00%	0	0	0	na	1	5	-4	-80.00%	19	20	-1	-5.00%
Lebanon Section	28	26	2	7.69%	18	20	-2	-10.00%	327	347	-20	-5.76%	373	393	-20	-5.09%
South Africa Section	98	120	-22	-18.33%	57	71	-14	-19.72%	123	104	19	18.27%	278	295	-17	-5.76%
Nigeria Section	299	277	22	7.94%	96	124	-28	-22.58%	158	187	-29	-15.51%	553	588	-35	-5.95%
Estonia Section	4	7	-3	-42.86%	13	7	6	85.71%	15	21	-6	-28.57%	32	35	-3	-8.57%
France Section	329	381	-52	-13.65%	256	273	-17	-6.23%	257	267	-10	-3.75%	842	921	-79	-8.58%
Benelux Section	160	171	-11	-6.43%	275	304	-29	-9.54%	88	98	-10	-10.20%	523	573	-50	-8.73%
U.K. & Rep Of Ireland Section	614	607	7	1.15%	900	1105	-205	-18.55%	428	422	6	1.42%	1942	2134	-192	-9.00%
Russia Section	99	120	-21	-17.50%	49	51	-2	-3.92%	45	42	3	7.14%	193	213	-20	-9.39%
Sweden Section	107	95	12	12.63%	139	181	-42	-23.20%	36	38	-2	-5.26%	282	314	-32	-10.19%



Year-over-Year – Recruitment: 2014 Membership Year

Section Name	Higher Grade w/o GSMs				Graduate Students				Undergraduate Students				Total			
	2014	2013	# Change	% Change	2014	2013	# Change	% Change	2014	2013	# Change	% Change	2014	2013	# Change	% Change
Bosnia And Herzegovina Section	12	10	2	20.00%	19	20	-1	-5.00%	37	46	-9	-19.57%	68	76	-8	-10.53%
Poland Section	91	106	-15	-14.15%	37	27	10	37.04%	51	68	-17	-25.00%	179	201	-22	-10.95%
Hungary Section	35	33	2	6.06%	12	20	-8	-40.00%	25	28	-3	-10.71%	72	81	-9	-11.11%
Russia (Northwest) Section	26	31	-5	-16.13%	23	15	8	53.33%	39	53	-14	-26.42%	88	99	-11	-11.11%
Spain Section	94	121	-27	-22.31%	155	167	-12	-7.19%	194	213	-19	-8.92%	443	501	-58	-11.58%
Finland Section	45	41	4	9.76%	69	74	-5	-6.76%	25	44	-19	-43.18%	139	159	-20	-12.58%
Norway Section	37	47	-10	-21.28%	43	50	-7	-14.00%	11	11	0	0.00%	91	108	-17	-15.74%
Russia (Siberia) Section	29	33	-4	-12.12%	10	24	-14	-58.33%	16	9	7	77.78%	55	66	-11	-16.67%
Greece Section	49	37	12	32.43%	74	80	-6	-7.50%	303	401	-98	-24.44%	426	518	-92	-17.76%
Denmark Section	49	53	-4	-7.55%	73	83	-10	-12.05%	18	36	-18	-50.00%	140	172	-32	-18.60%
Switzerland Section	100	117	-17	-14.53%	126	178	-52	-29.21%	60	59	1	1.69%	286	354	-68	-19.21%
Israel Section	56	75	-19	-25.33%	61	83	-22	-26.51%	39	36	3	8.33%	156	194	-38	-19.59%



Year-over-Year – Recruitment: 2014 Membership Year

Section Name	Higher Grade w/o GSMs				Graduate Students				Undergraduate Students				Total			
	2014	2013	# Change	% Change	2014	2013	# Change	% Change	2014	2013	# Change	% Change	2014	2013	# Change	% Change
Cyprus Section	12	11	1	9.09%	13	17	-4	-23.53%	50	72	-22	-30.56%	75	100	-25	-25.00%
Latvia Section	4	2	2	100.00%	6	8	-2	-25.00%	5	10	-5	-50.00%	15	20	-5	-25.00%
Turkey Section	98	116	-18	-15.52%	168	190	-22	-11.58%	544	957	-413	-43.16%	810	1263	-453	-35.87%
Croatia Section	21	21	0	0.00%	40	75	-35	-46.67%	56	91	-35	-38.46%	117	187	-70	-37.43%
Morocco Section	18	13	5	38.46%	21	22	-1	-4.55%	30	79	-49	-62.03%	69	114	-45	-39.47%
Tunisia Section	49	76	-27	-35.53%	83	165	-82	-49.70%	282	476	-194	-40.76%	414	717	-303	-42.26%
Lithuanian Section	4	17	-13	-76.47%	10	8	2	25.00%	6	12	-6	-50.00%	20	37	-17	-45.95%
Bahrain Section	14	30	-16	-53.33%	2	3	-1	-33.33%	6	13	-7	-53.85%	22	46	-24	-52.17%
Iceland Section	4	4	0	0.00%	2	1	1	100.00%	13	35	-22	-62.86%	19	40	-21	-52.50%
Malta Section	3	3	0	0.00%	3	11	-8	-72.73%	14	30	-16	-53.33%	20	44	-24	-54.55%
Region 8 - Apo/Fpo	6	13	-7	-53.85%	3	2	1	50.00%	6	9	-3	-33.33%	15	24	-9	-37.50%
Reg 8-Countries Outside Sections	144	186	-42	-22.58%	59	81	-22	-27.16%	326	268	58	21.64%	529	535	-6	-1.12%

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