

Membership Development Report – July 2016 Europe, Middle East, Africa (Region 8) Page 1



This membership development report is issued on behalf of your IEEE Region, and the IEEE Member & Geographic Activities Board.



Dear MD officers,

Hope you all had an excellent summer holidays with your families and are now re-energized to take on the challenges of the new membership year which have just started. Members can renew for the 2017 year and those who join now will have the membership for the rest of 2017 as well as the whole 2016 for the same fee. Please incorporate this important incentive message in communications with your potential members. Also, I'm very proud to state that, out of all the sections worldwide, who excelled both in retention and recruitment, 6 of them are from our Region8. Not only that, Region8 has also achieved its "reinstatement goal"...Congratulations! This is certainly the result of the dedicated hard work from all you, our most valued MD Officers in the Region! -Adeel Sultan, Membership Development Chair, Region 8

Region Snapshot	This Month	'16 vs. '15	% Change	2016 MD Goals Update
Total Membership	68,539	V (793)	-1.1%	Congratulations to the Sections that
Higher-Grade	48,743	V (516)	-1.0%	met their goals already!
Students	19,796	V (277)	-1.4%	More detail on page 3. Individual Section goals
IEEE Worldwide	377,779	A 1,705	+0.5%	and progress begin on page 4.

	C	umulative – T	hrough This N	lonth	
Retention	Higher Grade	Student	Total %, #	2016 Goal %, #	Top 3 Sections (by retention %)
Region 8	75.8% 40,004	47.7% 8,253	68.9% 48,257	72.8% 51,067	87.8% Slovenia Section 82.7% Norway Section
IEEE Overall	78.9% 232,678	37.7% 32,583	69.6% 265,262	72.3% 275,737	81.9% Switzerland Section

	C	umulative – T	hrough This M	onth	
Recruitment	Higher Grade	Student	Total YoY Chg	2016 Goal YoY Chg	Top 3 Sections This Month
Region 8	3,399	12,954	16,353	16,886	(by growth %)
	-5.0%	+5.9%	+3.4%	+2.1%	Belarus Section
IEEE Overall	23,425	68,948	92,373	93,643	Morocco Section
	+36.4%	+3.8%	+10.5%	+5.1%	Tunisia Section

Cumulative – Through This Month

Reinstatement	Total	2016 Goal	% to Goal	Congratulations Region 8 on meeting your reinstatement goal!
Region 8	4,091	3,741	109.4%	Reinstatement goals are set for each Region and not individual Sections.
IEEE Overall	19,049	19,177	94.4%	region and not maintaid coolions.





Registration now open for IEEE Smart Tech Signature Events in Crystal City, VA, USA and Birmingham, UK

Crystal City: 30 September -1 October (Live Streaming option available) Birmingham: 21-22 October

Workshop Topics Include: Systems Engineering, Managing Your Career as a Business, Cyber Security, Technologies for 5G, Internet of Things, Robotics, and more. Learn more and register: <u>www.ieee.org/metroevents</u>

IEEE Day 2016: Call for ambassadors

IEEE Day 2016 will be 4 October 2016. The planning committee is looking for ambassadors to help promote IEEE Day at the local level through your Sections and Student Branches. If you or any of your members are interested in becoming an IEEE Day ambassador, please use the "Contact Us" form on the <u>IEEE Day website</u>.

For promotional materials and ideas from past IEEE Day events, please visit the <u>IEEE Day website</u>. You can also: Find us on Facebook : <u>https://www.facebook.com/IEEEDay/</u> Follow us on Twitter: @IEEEDay

How are you doing with Senior Member elevations?

More Senior Members in your Section means higher member retention. There are resources available to help you in identifying potential Senior Members in your Section as well as how to set up a Senior Member elevation event.

Visit <u>www.ieee.org/senior member</u> for details on eligibility criteria and ideas for volunteers who want to <u>take an active</u> <u>approach by nominating members for elevation</u>. Finally, to host a senior member event there is even an <u>easy to follow</u> <u>event guide</u> which details the necessary steps.

Upcoming New Member Orientation Information

Attracting and recruiting new members is critical to growth in membership. However, joining IEEE is only the beginning of what we hope to be a long term relationship. Don't forget to contact new members to welcome them to your Section, let them know how they can get involved and remind them to register for a New Member Orientation (NMO) session. Volunteers and members are strongly encouraged to register by visiting <u>ieee.org/start</u>.

Registration is now open for the following New Member Orientations:

• 25 August: Guest speaker Jessica Perry will discuss the Signal Processing Society

NEW! Ignite Information Sessions, 9 a.m. ET

- 20 September: IEEE Education Activities Programs, Authoring Tools in IEEE Collabratec™, SIGHT
- 21 September: IEEE Member Discounts, VOLT, Authoring Tools in IEEE Collabratec, and eBook Classics | Register
- 23 September: IEEE Communications Society, IEEE Signal Processing Society, Career Resources, IEEE Foundation, Section Assistance | <u>Register</u>

Volunteer Exchange is now LIVE

If you haven't had the chance to sign in to <u>IEEE Collabratec[™]</u> lately, be sure to check out the community developed specifically for IEEE volunteers called the <u>Volunteer Exchange</u>. This interactive forum is designed to give volunteers a place to share ideas and ask questions of their fellow volunteers on a number of different topics. IEEE staff will also be checking in periodically to help answer questions and add important reminders/tips to help you in your positions.





For more membership development resources, please visit the MD resources page. Here you will find a list of the most valuable resources to help you in your volunteer efforts along with your membership planning. Visit www.ieee.org/md.

Membership Development Goals



MD goals are created for each individual Section for both recruitment and retention. Section goals are then rolled up to the Region level, producing the Region goal for recruitment, retention and overall membership.

For the 2016 MD goals, we reviewed four years of history. Each Section has a unique goal based on different dynamics, so the methodology for creating the goal is different based on whether the Section has had growth or decline, as well as the overall size and location of the Section.

Antonio Luque aluque@ieee.org

Goals do not separate HG versus student. A benefit of this is that the service deactivation and student elevation processes do not impact progress to goals, because it focuses only on the total number of members that join or renew (regardless of grade).

Goals for reinstatement are assigned on the Region level only. For the complete listing of Section goals, visit the MD goals page on the MD portal, <u>www.ieee.org/md</u>.

Each Section that meets their goal receives a special recognition in the form of an electronic banner that can be placed on Section websites, in newsletters, and even in e-mail signatures. Banners are distributed to the Section's Membership Development Chair, and/or Section Chair.

Banners include the membership year and Section name in the graphic. A silver award will be given in either the recruitment or retention category once met. A gold medal of recognition will be given once both goals are met.

At the end of the year, a special gift and certificate of recognition will be mailed to those who earned the gold award. Certificates of recognition will also be mailed to those who earned either silver award.



Outstanding Section Membership





Congratulations to the Sections who have met their goals for recruitment and retention! New Sections added this month are highlighted below:

Region 8 Recruitment Goals Reached	% to Goal
Kenya Section	149.8%
Ukraine Section	146.1%
Russia Section 🤤	136.6%
Cyprus Section	130.0%
Lebanon Section	125.7%
Turkey Section	125.5%
Ghana Section	118.0%
Bahrain Section	112.2%
Republic Of Macedonia Section	110.0%
Oman Section	108.0%
Russia (Northwest) Section	107.1%
Norway Section	106.4%
Saudi Arabia Section	106.0%
Russia (Siberia) Section	103.3%
Western Saudi Arabia Section	101.7%
Kenya Section	149.8%
Ukraine Section	146.1%
Russia Section	136.6%

Region 8 Retention Goals Reached	% to Goal
Belarus Section	135.7%
Kuwait Section	128.8%
Morocco Section	109.8%
Russia (Northwest) Section	109.6%
Ukraine Section	106.3%
Kenya Section	105.7%
Zambia Section	103.6%
Romania Section	102.8%
Bulgaria Section	102.4%
Turkey Section	101.6%
Serbia And Montenegro Section	101.1%
Russia Section	101.0%



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Cyprus Section	130.0%
Lebanon Section	125.7%

 \bigotimes Indicates a gold medal of recognition for meeting both recruitment and retention goals.





Recruitment Membership Year To Date - with goals and progress to goal

	Recruitment by Section	n: 2016	Member	ship Yea	r July 201	6	
Region Code	Section Name	2016	2015	# Change	% Change	2016 Goal	% to Goal
R8	Morocco Section	131	62	69	111.29%	67	196.5%
R8	Tunisia Section	837	453	384	84.77%	475	176.4%
R8	Kuwait Section	159	91	68	74.73%	96	165.8%
R8	Slovenia Section	36	21	15	71.43%	22	162.0%
R8	Belarus Section	11	2	9	450.00%	7	157.1%
R8	Kenya Section	55	34	21	61.76%	37	149.8%
R8	Ukraine Section	90	61	29	47.54%	62	146.1%
R8	Russia Section	200	134	66	49.25%	146	136.6%
R8	Cyprus Section	88	67	21	31.34%	68	130.0%
R8	Lebanon Section	660	480	180	37.50%	525	125.7%
R8	Turkey Section	868	652	216	33.13%	692	125.5%
R8	Ghana Section	118	75	43	57.33%	100	118.0%
R8	Bahrain Section	101	70	31	44.29%	90	112.2%
R8	Republic Of Macedonia Section	46	41	5	12.20%	42	110.0%
R8	Oman Section	222	166	56	33.73%	206	108.0%
R8	Russia (Northwest) Section	113	99	14	14.14%	106	107.1%
R8	Norway Section	117	95	22	23.16%	110	106.4%
R8	Saudi Arabia Section	424	356	68	19.10%	400	106.0%
R8	Russia (Siberia) Section	62	56	6	10.71%	60	103.3%
R8	Western Saudi Arabia Section	305	261	44	16.86%	300	101.7%
R8	Sweden Section	245	229	16	6.99%	247	99.0%
R8	Benelux Section	488	448	40	8.93%	494	98.8%
R8	Lithuanian Section	34	31	3	9.68%	36	95.8%
R8	Iran Section	918	845	73	8.64%	960	95.6%
R8	Italy Section	745	739	6	0.81%	800	93.1%
R8	Serbia And Montenegro Section	125	127	-2	-1.57%	135	92.6%
R8	Romania Section	120	106	14	13.21%	130	92.3%
R8	Greece Section	358	380	-22	-5.79%	388	92.3%
R8	France Section	810	823	-13	-1.58%	878	92.3%
R8	United Kingdom and Ireland Section	1,901	1,932	-31	-1.60%	2,061	92.2%

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<u>Recruitment Membership Year To Date</u> – with goals and progress to goal

(continued)

	Recruitment by Section	n: 2016	Member	ship Yea	r July 201	6	
Region Code	Section Name	2016	2015	# Change	% Change	2016 Goal	% to Goal
R8	Germany Section	1,072	1,060	12	1.13%	1,200	89.3%
R8	United Arab Emirates Section	573	556	17	3.06%	650	88.2%
R8	Portugal Section	240	266	-26	-9.77%	275	87.4%
R8	Czechoslovakia Section	109	119	-10	-8.40%	126	86.2%
R8	Austria Section	179	175	4	2.29%	210	85.2%
R8	Spain Section	443	487	-44	-9.03%	526	84.3%
R8	Finland Section	118	134	-16	-11.94%	144	81.7%
R8	Switzerland Section	257	301	-44	-14.62%	338	76.1%
R8	Iraq Section	85	111	-26	-23.42%	117	72.6%
R8	Hungary Section	63	77	-14	-18.18%	87	72.4%
R8	South Africa Section	167	210	-43	-20.48%	233	71.6%
R8	Israel Section	143	175	-32	-18.29%	202	71.0%
R8	Croatia Section	85	118	-33	-27.97%	120	70.7%
R8	Nigeria Section	304	407	-103	-25.31%	435	69.8%
R8	Denmark Section	108	142	-34	-23.94%	157	69.0%
R8	Bosnia And Herzegovina Section	71	97	-26	-26.80%	109	65.4%
R8	Jordan Section	385	514	-129	-25.10%	630	61.1%
R8	Poland Section	162	233	-71	-30.47%	268	60.6%
R8	Zambia Section	8	13	-5	-38.46%	14	57.1%
R8	Bulgaria Section	44	70	-26	-37.14%	79	55.6%
R8	Qatar Section	66	112	-46	-41.07%	119	55.3%
R8	Latvia Section	19	26	-7	-26.92%	35	54.3%
R8	Egypt Section	475	713	-238	-33.38%	900	52.8%
R8	Estonia Section	42	65	-23	-35.38%	83	50.6%
R8	Malta Section	20	37	-17	-45.95%	48	41.7%
R8	Iceland Section	3	36	-33	-91.67%	45	6.7%
R8	Algeria Section*	22	0	22		n/a	n/a
R8	Reg 8-Countries Outside Sections	459	614	-155	-25.24%	n/a	n/a
R8	Region 8 - Apo/Fpo	13	10	3	30.00%	n/a	n/a
Grand Total		15,628	15,190	438	2.88%	16,886	92.6%

*Algeria Section created December 2015





<u>Retention Membership Year To Date</u> – with goals and progress to goal

	F	Renewal	by Section	on: 2016 N	lembers	hip Year	- July 201	6			
	HIGHER	GRADE ME	MBERS	STUE	DENT MEMB	ERS	TO	AL MEMBE	RS	2016 Cool	%to Goal
REGION 8	Opportunity	# Renewal	%Renewal	Opportunity	# Renewal	%Renewal	Opportunity	# Renewal	% Renewal	2010 G 0ai	7810 G0ai
Belarus Section	25	16	64.0%	3	3	100.0%	28	19	67.9%	50.0%	135.7%
Kuwait Section	149	104	69.8%	80	14	17.5%	229	118	51.5%	40.0%	128.8%
Morocco Section	107	71	66.4%	67	30	44.8%	174	101	58.0%	52.8%	109.8%
Russia (Northwest) Section	198	146	73.7%	68	30	44.1%	266	176	66.2%	60.4%	109.6%
Ukraine Section	281	189	67.3%	68	33	48.5%	349	222	63.6%	59.9%	106.3%
Kenya Section	119	78	65.5%	16	7	43.8%	135	85	63.0%	59.6%	105.7%
Zambia Section	103	78	75.7%	1	1	100.0%	104	79	76.0%	73.3%	103.6%
Romania Section	781	648	83.0%	85	54	63.5%	866	702	81.1%	78.8%	102.8%
Bulgaria Section	213	157	73.7%	60	29	48.3%	273	186	68.1%	66.5%	102.4%
Turkey Section	1,063	687	64.6%	860	331	38.5%	1,923	1,018	52.9%	52.1%	101.6%
Serbia And Montenegro Sectior	534	443	83.0%	187	129	69.0%	721	572	79.3%	78.5%	101.1%
Russia Section	571	413	72.3%	64	36	56.3%	635	449	70.7%	70.0%	101.0%
Slovenia Section	249	229	92.0%	29	15	51.7%	278	244	87.8%	87.9%	99.8%
Ghana Section	128	63	49.2%	48	15	31.3%	176	78	44.3%	44.4%	99.7%
Sweden Section	1,677	1,379	82.2%	405	286	70.6%	2,082	1,665	80.0%	80.5%	99.4%
Greece Section	1,086	812	74.8%	627	343	54.7%	1,713	1,155	67.4%	68.1%	99.0%
Austria Section	973	799	82.1%	288	195	67.7%	1,261	994	78.8%	79.8%	98.8%
Cyprus Section	198	149	75.3%	89	43	48.3%	287	192	66.9%	67.9%	98.5%
Benelux Section	2,718	2,203	81.1%	671	408	60.8%	3,389	2,611	77.0%	78.3%	98.4%
Russia (Siberia) Section	193	136	70.5%	45	25	55.6%	238	161	67.6%	68.8%	98.4%
Egypt Section	758	494	65.2%	915	279	30.5%	1,673	773	46.2%	47.2%	97.9%
Czechoslovakia Section	506	411	81.2%	107	47	43.9%	613	458	74.7%	76.4%	97.8%
Germany Section	5,976	4,899	82.0%	1,681	1,107	65.9%	7,657	6,006	78.4%	80.3%	97.7%
Spain Section	2,758	2,344	85.0%	715	461	64.5%	3,473	2,805	80.8%	83.1%	97.2%
Norway Section	848	726	85.6%	99	57	57.6%	947	783	82.7%	85.0%	97.2%
Denmark Section	720	583	81.0%	174	120	69.0%	894	703	78.6%	80.9%	97.2%
Switzerland Section	2,465	2,097	85.1%	392	243	62.0%	2,857	2,340	81.9%	84.5%	97.0%
United Kingdom and Ireland Se	8,386	6,515	77.7%	1,832	942	51.4%	10,218	7,457	73.0%	75.4%	96.8%
Israel Section	948	734	77.4%	153	81	52.9%	1,101	815	74.0%	76.8%	96.4%
South Africa Section	947	649	68.5%	135	75	55.6%	1,082	724	66.9%	69.7%	96.1%

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<u>Retention Membership Year To Date</u> – with goals and progress to goal

(continued)

	F	Renewal	by Section	on: 2016 M	<i>l</i> embers	hip Year	- July 201	6			
	HIGHER	GRADE ME	MBERS	STUE	DENT MEMB	ERS	TOT	TAL MEMBE	RS	2016 Cool	%to Goal
REGION 8	Opportunity	# Renewal	%Renewal	Opportunity	# Renewal	% Renewal	Opportunity	# Renewal	%Renewal	2010 Goal	%10 G 0ai
Tunisia Section	293	132	45.1%	525	225	42.9%	818	357	43.6%	45.6%	95.7%
Poland Section	883	703	79.6%	190	96	50.5%	1,073	799	74.5%	78.0%	95.5%
United Arab Emirates Section	848	488	57.5%	499	135	27.1%	1,347	623	46.3%	48.5%	95.5%
Estonia Section	103	81	78.6%	53	23	43.4%	156	104	66.7%	70.0%	95.2%
Malta Section	112	85	75.9%	50	24	48.0%	162	109	67.3%	70.7%	95.2%
Croatia Section	533	422	79.2%	194	118	60.8%	727	540	74.3%	78.1%	95.1%
Portugal Section	836	626	74.9%	390	196	50.3%	1,226	822	67.0%	70.7%	94.9%
France Section	3,261	2,378	72.9%	591	264	44.7%	3,852	2,642	68.6%	72.5%	94.6%
Finland Section	805	605	75.2%	227	158	69.6%	1,032	763	73.9%	79.1%	93.5%
Lebanon Section	370	223	60.3%	537	202	37.6%	907	425	46.9%	50.6%	92.7%
Italy Section	3,817	3,111	81.5%	764	441	57.7%	4,581	3,552	77.5%	84.2%	92.1%
Lithuanian Section	96	72	75.0%	24	11	45.8%	120	83	69.2%	75.6%	91.5%
Republic Of Macedonia Section	111	81	73.0%	66	38	57.6%	177	119	67.2%	74.0%	90.8%
Hungary Section	362	271	74.9%	93	58	62.4%	455	329	72.3%	79.9%	90.5%
Qatar Section	216	151	69.9%	107	32	29.9%	323	183	56.7%	62.8%	90.2%
Latvia Section	91	67	73.6%	27	16	59.3%	118	83	70.3%	80.3%	87.6%
Oman Section	131	83	63.4%	126	14	11.1%	257	97	37.7%	44.9%	84.0%
Iceland Section	68	51	75.0%	33	8	24.2%	101	59	58.4%	70.1%	83.3%
Saudi Arabia Section	736	422	57.3%	202	52	25.7%	938	474	50.5%	60.9%	83.0%
Iraq Section	136	70	51.5%	70	7	10.0%	206	77	37.4%	46.0%	81.3%
Bosnia And Herzegovina Sectio	157	93	59.2%	121	63	52.1%	278	156	56.1%	70.2%	79.9%
Iran Section	756	386	51.1%	985	384	39.0%	1,741	770	44.2%	55.6%	79.5%
Nigeria Section	903	327	36.2%	197	44	22.3%	1,100	371	33.7%	42.5%	79.3%
Western Saudi Arabia Section	320	173	54.1%	189	56	29.6%	509	229	45.0%	57.9%	77.8%
Bahrain Section	89	58	65.2%	50	15	30.0%	139	73	52.5%	73.3%	71.6%
Jordan Section	235	128	54.5%	524	54	10.3%	759	182	24.0%	36.6%	65.5%
Reg 8-Countries Outside Section	761	409	53.7%	510	78	15.3%	1,271	487	38.3%	n/a	n/a
Region 8 - Apo/Fpo	64	56	87.5%	9	2	22.2%	73	58	79.5%	n/a	n/a
Grand Total	51,946	39,539	76.1%	16,798	8,173	48.7%	68,744	47,712	69.4%	73.3%	94.7%





	Total	Active N	lembers	by Sect	ion: Jul	y 2016			
	HIGHEF	R GRADE ME	EM BERS	STU	DENT MEM	BERS	TOTAL MEMBERS		
Region 8	2016	2015	% Change	2016	2015	% Change	2016	2015	% Change
Algeria Section*	72	0		36	0		108	0	
Austria Section	932	932	0.0%	319	313	1.9%	1,251	1,245	0.5%
Bahrain Section	91	83	9.6%	90	54	66.7%	181	137	32.1%
Belarus Section	29	23	26.1%	4	4	0.0%	33	27	22.2%
Benelux Section	2,561	2,568	-0.3%	756	782	-3.3%	3,317	3,350	-1.0%
Bosnia And Herzegovina Section	127	117	8.5%	118	161	-26.7%	245	278	-11.9%
Bulgaria Section	193	202	-4.5%	51	70	-27.1%	244	272	-10.3%
Croatia Section	471	492	-4.3%	180	234	-23.1%	651	726	-10.3%
Cyprus Section	188	195	-3.6%	109	92	18.5%	297	287	3.5%
Czechoslovakia Section	480	487	-1.4%	118	121	-2.5%	598	608	-1.6%
Denmark Section	682	683	-0.1%	170	202	-15.8%	852	885	-3.7%
Egypt Section	669	684	-2.2%	652	963	-32.3%	1,321	1,647	-19.8%
Estonia Section	102	95	7.4%	57	60	-5.0%	159	155	2.6%
Finland Section	706	768	-8.1%	217	255	-14.9%	923	1,023	-9.8%
France Section	2,944	2,977	-1.1%	794	829	-4.2%	3,738	3,806	-1.8%
Germany Section	5,645	5,670	-0.4%	1,811	1,887	-4.0%	7,456	7,557	-1.3%
Ghana Section	112	118	-5.1%	103	57	80.7%	215	175	22.9%
Greece Section	936	1,009	-7.2%	645	701	-8.0%	1,581	1,710	-7.5%
Hungary Section	318	349	-8.9%	87	100	-13.0%	405	449	-9.8%
Iceland Section	56	65	-13.8%	7	36	-80.6%	63	101	-37.6%
Iran Section	638	602	6.0%	1,141	1,114	2.4%	1,779	1,716	3.7%
Iraq Section	110	108	1.9%	69	94	-26.6%	179	202	-11.4%
Israel Section	865	903	-4.2%	172	188	-8.5%	1,037	1,091	-4.9%
Italy Section	3,603	3,642	-1.1%	854	917	-6.9%	4,457	4,559	-2.2%
Jordan Section	227	223	1.8%	396	526	-24.7%	623	749	-16.8%
Kenya Section	124	104	19.2%	34	30	13.3%	158	134	17.9%
Kuwait Section	143	139	2.9%	147	85	72.9%	290	224	29.5%
Latvia Section	80	86	-7.0%	27	29	-6.9%	107	115	-7.0%
Lebanon Section	371	327	13.5%	749	565	32.6%	1,120	892	25.6%
Lithuanian Section	92	94	-2.1%	36	25	44.0%	128	119	7.6%

*Algeria Section created December 2015

(continued next page)





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Total Active Members by Section: July 2016									
	HIGHER GRADE MEMBERS			STUDENT MEMBERS			TOTAL MEMBERS		
Region 8	2016	2015	% Change	2016	2015	% Change	2016	2015	% Change
Malta Section	93	96	-3.1%	39	62	-37.1%	132	158	-16.5%
Morocco Section	126	102	23.5%	132	69	91.3%	258	171	50.9%
Nigeria Section	603	795	-24.2%	207	281	-26.3%	810	1,076	-24.7%
Norway Section	832	822	1.2%	115	117	-1.7%	947	939	0.9%
Oman Section	144	108	33.3%	192	147	30.6%	336	255	31.8%
Poland Section	839	849	-1.2%	173	219	-21.0%	1,012	1,068	-5.2%
Portugal Section	728	719	1.3%	403	495	-18.6%	1,131	1,214	-6.8%
Qatar Section	213	209	1.9%	51	109	-53.2%	264	318	-17.0%
Reg 8-Countries Outside Section	590	670	-11.9%	399	588	-32.1%	989	1,258	-21.4%
Region 8 - Apo/Fpo	58	65	-10.8%	14	10	40.0%	72	75	-4.0%
Republic Of Macedonia Section	93	100	-7.0%	77	77	0.0%	170	177	-4.0%
Romania Section	758	739	2.6%	128	123	4.1%	886	862	2.8%
Russia (Northwest) Section	216	189	14.3%	95	75	26.7%	311	264	17.8%
Russia (Siberia) Section	182	182	0.0%	51	55	-7.3%	233	237	-1.7%
Russia Section	538	547	-1.6%	157	76	106.6%	695	623	11.6%
Saudi Arabia Section	693	697	-0.6%	298	229	30.1%	991	926	7.0%
Serbia And Montenegro Section	512	506	1.2%	216	212	1.9%	728	718	1.4%
Slovenia Section	249	246	1.2%	38	34	11.8%	287	280	2.5%
South Africa Section	799	832	-4.0%	162	227	-28.6%	961	1,059	-9.3%
Spain Section	2,599	2,649	-1.9%	753	799	-5.8%	3,352	3,448	-2.8%
Sweden Section	1,602	1,612	-0.6%	421	449	-6.2%	2,023	2,061	-1.8%
Switzerland Section	2,341	2,363	-0.9%	410	461	-11.1%	2,751	2,824	-2.6%
Tunisia Section	264	270	-2.2%	995	546	82.2%	1,259	816	54.3%
Turkey Section	1,015	999	1.6%	1,095	888	23.3%	2,110	1,887	11.8%
Ukraine Section	255	269	-5.2%	99	78	26.9%	354	347	2.0%
United Arab Emirates Section	730	775	-5.8%	563	558	0.9%	1,293	1,333	-3.0%
United Kingdom and Ireland Sect	7,716	7,712	0.1%	2,270	2,382	-4.7%	9,986	10,094	-1.1%
Western Saudi Arabia Section	283	290	-2.4%	289	211	37.0%	572	501	14.2%
Zambia Section	105	102	2.9%	5	2	150.0%	110	104	5.8%
Grand Total	48,743	49,259	-1.0%	19,796	20,073	-1.4%	68,539	69,332	-1.1%